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The United States Naval Academy Selects Delphis Software to Provide Online Ordering

The United States Naval Academy, Business Services Division adopts online ordering solution to improve efficiency of midshipmen and staff

August 23, 2007 - FRESNO, CA - Delphis Software, a leader in providing online ordering technology and centralized call center applications to the restaurant industry, announces an agreement with the United States Naval Academy at Annapolis, Business Services Division (USNA BSD) to provide on-campus online ordering services for the Academy's restaurant locations.

The USNA BSD will leverage Delphis Software's AROS technology to allow midshipmen and staff to order food online via the Academy's intranet system from its two on-campus locations, thus utilizing their time more efficiently. Midshipmen and staff operate on a strict and unbending time schedule in many instances. For expediency, orders were previously telephoned into the restaurants for pickup at a certain time. Such calls significantly increased to these locations, which imposed an unnecessary burden on the restaurants and personnel placing the orders.

Delphis Software will engineer a custom solution to operate on the Academy's intranet, which will greatly reduce the amount of telephone traffic to the on-campus restaurants. The Delphis AROS system will allow for menu browsing, item selection and subsequent order transmission to the selected location. A specialized stand-alone, high throughput POS system will be deployed at each location for receipt of the intranet orders. The system will help improve efficiency, increase productivity, eliminate transcription errors, and decrease the overall time needed to facilitate the order process.

"After performing our due diligence, Delphis Software was selected to provide our online ordering needs," said Doc Miles of the Naval Academy's Business Services Division. "Delphis' experienced staff, impressive client-base and expert approach to business, among other factors, greatly contributed to our selection process. Delphis Software will be an asset to the Academy."

"We are very proud in the addition of Annapolis to our ranks," said Neil Higgins, Vice President of Delphis Software. "The Naval Academy has a rich and historic tradition and Delphis is ready, willing and able to provide much needed services to the USNA BSD, which will alleviate several pressing issues. We are humbled that the Naval Academy has put its trust in Delphis and look forward to performing above and beyond the Academy's expectations."

About Delphis Software

Delphis Software (www.DelphisSoftware.com) is a leader in providing online ordering technology and centralized call center applications to the restaurant industry. Offering unmatched cutting-edge solutions, Delphis Software's applications have been deployed in over 11,000 sites across the US, Canada, and Mexico. Founded in 2001, the company is headquartered in Fresno, California with regional offices and network operations centers throughout the United States.

About the United States Naval Academy

The United States Naval Academy at Annapolis (www.usna.edu) is the premiere institution for training the very best young men and women to become military officers. Midshipmen are endowed with the finest education America has to offer. Since 1845, the Naval Academy has maintained a rich tradition of developing midshipmen morally, mentally and physically, as well as to imbue them with the highest ideals of duty, honor and loyalty. Midshipmen complete a four-year immersion program that educates them not only in the classroom, but also in all other respects. Their skills are cultivated in a way that enables them to excel when they reach their first duty assignments.